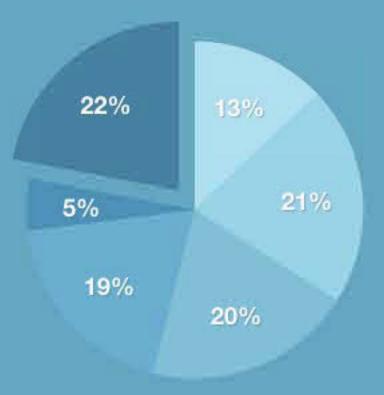
WHY SOCIAL MEDIA MATTERS TO YOUR



If you make customers unhappy in the physical world, they might each tell 6 friends. If you make customers unhappy on the Internet, they can each tell 6,000 friends.'

Jeff Bezos, CEO at Amazon.com

YOUR CUSTOMERS SPEND TIME THERE...



Users Spend Their Time: SOCIAL MEDIA

Consider how Internet

- MULTIMEDIA SEARCHES
- **BROWSING**
- **EMAIL ONLINE SHOPPING**

YOUR CUSTOMERS TRUST IT...



online users count on social media when making a purchase decision.

Approximately 46% of

Hubspot





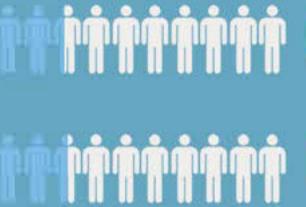
Nieben Ratings BECAUSE THE #'S DON'T LIE...

15% of Consumers use Social Networks



71% of Social Media Participants Say They are More Likely to Purchase From A Brand They Follow Online

to Search for Local Businesses



Social Media Strategies

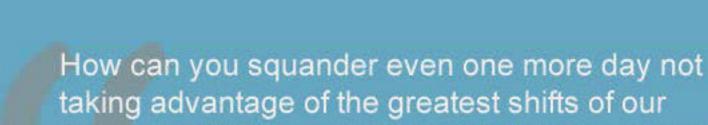
25% of Total Time Spent by Americans Online are Social Networks & Blogging

23% of Brand Marketers are Developing



of Llocal Business Searchers are More I.!.il<ely to L'Ise A Business Witti Info on A Social Media Site

91% of Local Searchers Say They Use



remarkable?"

Facebook To Find Businesses Online

generation? How dare you settle for less when the world has made it so easy for you to be Seth Godin, sethgodin.com



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